As a faculty member at a Predominantly Undergraduate Institution, the question often comes up among my colleagues: "Why write grants?"

They are seldom necessary to achieve promotion and tenure (althoughrRed Cross was collecting clothes, I asked, "Daddy, is there anything we can do?" My Dad went to work, mimeographed signs for to place on our neighbor's doors or in their door-slot mailboxes, and thus we began collecting clothes in our garage. The Red Cross came for weeks.

That started me on a path as a grant writer.

Grant writing is just that: "how can we help?" It was not until 1990 when I was employed by the American Nurses Association with my MSN in gerontology that this helping concept came again into focus. We were in the midst of a measles epidemic in the U.S. and hundreds of children were dying. I wrote a cooperative agreement grant to partner with the Center for Disease Control where each State Nurses Association was to receive about \$20,000 to mo-11.8(e an)23.7(ythinodies)36s